

Message Text

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PAGE 01 GEORGE 00118 231400Z

50

ACTION ARA-10

INFO OCT-01 EUR-12 ISO-00 EB-07 COME-00 CIAE-00 DODE-00

PM-03 H-01 INR-07 L-02 NSAE-00 NSC-05 PA-01 RSC-01

PRS-01 SP-02 SS-15 USIA-06 TRSE-00 AID-05 NIC-01

AGR-05 CIEP-01 /086 W

----- 009088

R 221720Z JAN 75

FM AMEMBASSY GEORGETOWN

TO SECSTATE WASHDC 792

INFO AMEMBASSY BERLIN

AMEMBASSY BONN

AMEMBASSY BRIDGETOWN

AMEMBASSY KINGSTON

AMEMBASSY PORT OF SPAIN

LIMITED OFFICIAL USE GEORGETOWN 0118

E.O. 11652: N/A

TAGS: ETRD, PFOR, GE, GY

SUBJECT: GDR TRADE OFFICE IN GUYANA

REF: GEORGETOWN 35

1. GOG PRESS HAS CONFIRMED REPORTS THAT THE GDR WILL OPEN A
TRADE OFFICE IN GEORGETOWN. FTKS D ARTICLE SPECULATES OPENING IN
MARCH OR APRIL THIS YEAR.

2. DURING PAST WEEKEND (JANUARY 18) EMBOFF MET VISITING GDR
TRADE REPRESENTATIVE (GEORG BIENK) AT SOCIAL FUNCTION. BIENK
VOLUNTEERED REMARK THAT TRADE OFFICE WOULD BE ESTABLISHED. WHEN
ASKED ABOUT TIME OF OPENING BIENK HEDGED AND NOTED PROBLEMS WITH QUOTE
BUREAUCRATIC UNQUOTE DELAYS. BIENK STATED HE DID NOT RPT NOT
THINK HE WOULD BE DIRECTOR OF OFFICE BUT WOULD NOT RPT NOT RULE
OUT POSSIBILITY.

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COMMENT: THIS CORROBORATES EARLIER INFO FROM FORMER WEST GERMAN

CHARGE (REFTEL). GUYANA'S RECENT IMPORTS OF GDR ROAD BUILDING
EQUIPMENT AND VEHICLES AND ITS REPORTED SALE OF SOME 20,000
LONG TONS SUGAR TO GDR JUSTIFIES ON COMMERCIAL GROUNDS ESTABLISH-
MENT OF TRADE OFFICE HERE. IF GUYANA HAS SOLD SUGAR TO GDR AT
CURRENT WORLD PRICE (380 POUNDS STERLING) EARNINGS FROM THIS
ALONE WILL BE OVER DOLS US 17 MILLION. EQUIPMENT PURCHASES FROM
GDR ARE IN US DOLS 7-8 MILLION RANGE.
THUS EAST GERMANS HAVE EVERY REASON TO DRUM UP FURTHER EXPORTS
TO GUYANA THROUGH RESIDENT STATE TRADING APPARATUS.
KREBS

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Message Attributes

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To: STATE
Type: TE
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